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AGXECUTIVE

COMPETITIVENESS CATALYST IN AGRO-FOOD

+ 11 YEARS IN THE BLACK SEA MARKET

2

WHO ARE WE?

Agxecutive was founded in 2015, in Bucharest, Romania, and is a market leader in integrated strategic consulting and human resources services for the Romanian agri-food sector, with a market share of over 50% in the agribusiness sector.

200+
customers

1000+
trained professionals

66%
of clients return for additional projects

MISSION

Strategic advisory for
agro-food

VISION

Top of mind strategic partner for
international executive missions

VALUES

Intelligence I Expertise I Strategy I
Recognition I Trust I Premium

AGXECUTIVE AGRO-FOOD INTEGRATOR

A holistic approach – a leader in competitiveness enhancement services for the agri-food sector across the Black Sea region.

STRATEGIC CONSULTING

360° Strategy, Go-to-Market, financial consulting, and strategic marketing.

MARKET INTELLIGENCE

Local and international market studies, salary benchmarks, analyses, and reports supporting strategic decision-making.

HR CONSULTING

Employee profiling, team assessment, organizational design, and competency evaluation.

STAFF LEASING

Dedicated teams, payroll support, and personnel administration services.

TRAINING & DEVELOPMENT

Customized training programs tailored to your team's specific needs.

EXECUTIVE SEARCH

30+ projects delivered annually, both locally and internationally.

OUR IMPACT IN 10 YEARS

200+
customers

1000+
trained professionals

100+
executive recruitment

9
countries

OUR PROJECTS

9 COUNTRIES

- Romania
- Ukraine
- Bulgaria
- Poland
- Hungary
- Czech Republic
- Germany
- France
- Croatia

ROMANIA, THE GROWTH ENGINE OF AGRICULTURE IN EUROPE

- 5th largest agricultural country in the European Union
- large farms increase agricultural intensity through sustained investments
- 300+ agricultural input distributors identified at the farm gate

WHY DO COLLABORATORS CHOOSE US?

66%

of our collaborators return for a broader cooperation, after the first project.

LONG-TERM, SUCCESSFUL CONSULTING PROJECTS

- We recruited the CEO of a multinational seed company
- We covered all N-1 level positions on the board of directors of the largest input distribution player in Romania
- We trained in negotiation skills in both sales and procurement, in the front and back office teams of a global seed market leader
- We took over exclusively local mandate for the strategic reorganization of a multinational food player, etc.

ANNUAL STUDY

AGXECUTIVE IN AGRI-FOOD

The only publicly available market intelligence study conducted with decision-makers across the entire agri-food ecosystem, from seed to fork, **for 8 years.**

2026 EDITION

LOCAL BUSINESS REVENUE (2026)

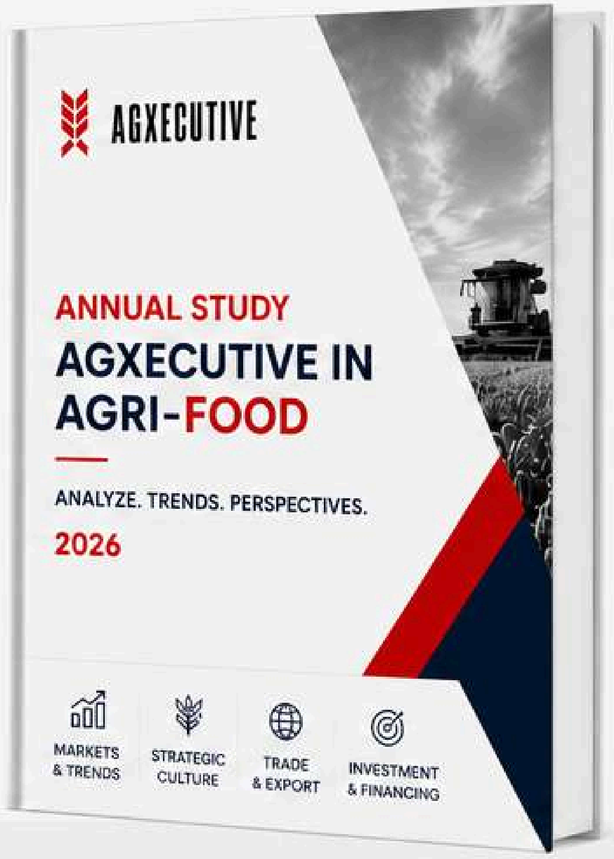
~3,4 BILLION EUR

RESPONDENTS

57 LOCAL & MULTINATIONAL COMPANIES

EMPLOYEES REPRESENTED

9,863



ANNUAL STRATEGY CONFERENCE

AWAKENING İN THE AGRI-FOOD SECTOR

- Organized for 3 years with decision-makers across the agri-food sector, in January.
- The first event of the calendar year dedicated to strategic reflection in the sector.
- Perspectives, trends, and strategic directions for the year ahead.

COMPREHENSIVE REPORT, BUILT ON RELEVANT DATA

In-depth analyses, strategic perspectives, and trends shaping the future of the agri-food sector.

AVAILABLE IN DIGITAL FORMAT

Quick and easy access to essential insights, anytime, anywhere.

ACCURATE INFORMATION, WHEN IT MATTERS MOST

Data, analyses, and insights to support well-informed strategic decisions.

8 YEARS
OF EXCELLENCE IN MARKET INTELLIGENCE

THE AGXECUTIVE TEAM

EXPERIENCE. STRATEGY. RESULTS.

A team of experienced professionals with a strong track record in agribusiness, dedicated to delivering performance and long-term partnerships.

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AGXECUTIVE

CATALYST FOR COMPETITIVENESS IN AGRI-FOOD

www.agxecutive.com

LET'S WORK TOGETHER!

We build partnerships that turn challenges into opportunities.

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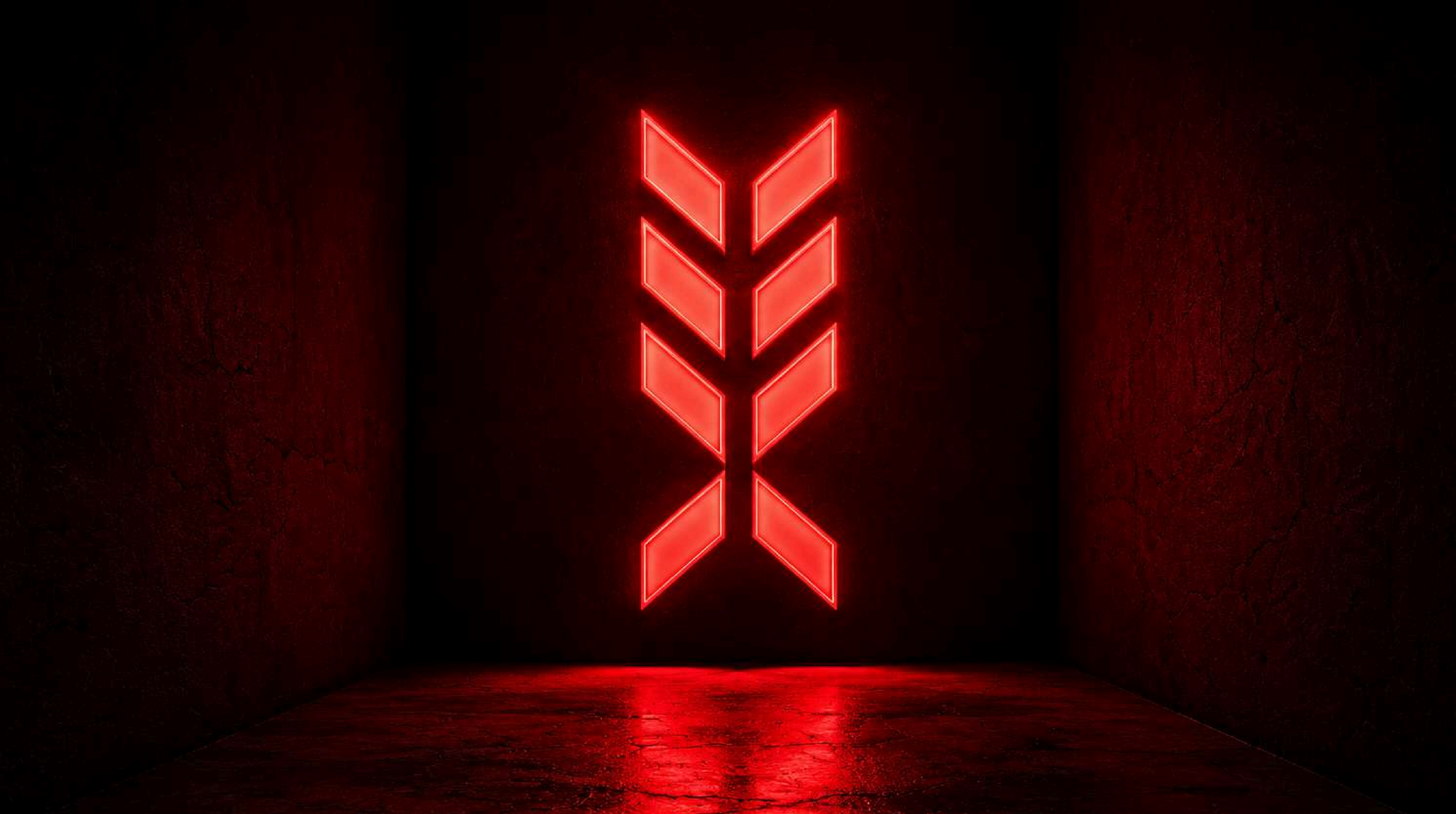
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